



MICROGRID
KNOWLEDGE
CONFERENCE SERIES

Microgrid 2018
CONFERENCE

How to Value and Monetize Resiliency in Microgrids

Moderator:

Matt Wheatley, Vice President of Sales and Commercial,
Centrica Business Solutions

Panelists:

Mark Feasel, Vice President Utility and Smart Grids, *Schneider Electric*

Philip Fischer, Program Director – Distributed Storage, *NEC Energy*

Robert Kirslis, Senior Microgrid Application Engineer, *Eaton*

Sadzi Martha Oliva, Commissioner, *Illinois Commerce Commission*

How to Value and Monetize Resiliency in Microgrids

Matt Wheatley

**Vice President, Centrica Business Solutions, a
Direct Energy company**



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Commissioner Oliva

Illinois Commerce Commission

Illinois

Commerce Commission

- Public Utility Commission
- 5 Commissioners appointed by the Governor
- Regulates investor-owned utilities operating within the state

Mission:

To ensure adequate, efficient, reliable, safe and least-cost public utility services.



Where is Illinois now?

- Planning & strategically integrating new technologies for the grid of the 21st Century
- Future home of 2 utility-scale microgrids
 - Currently: Ameren Illinois
 - Soon-to-be: ComEd

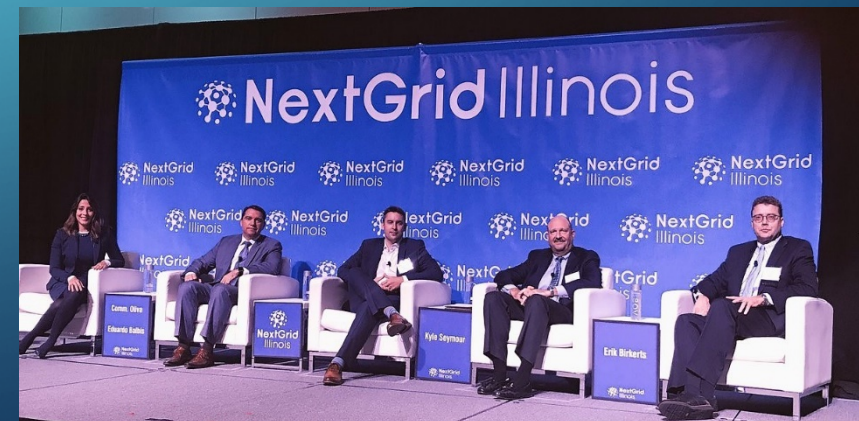


How did we get here?

- Electric Infrastructure Modernization Act
- Future Energy Jobs Act

What is next?

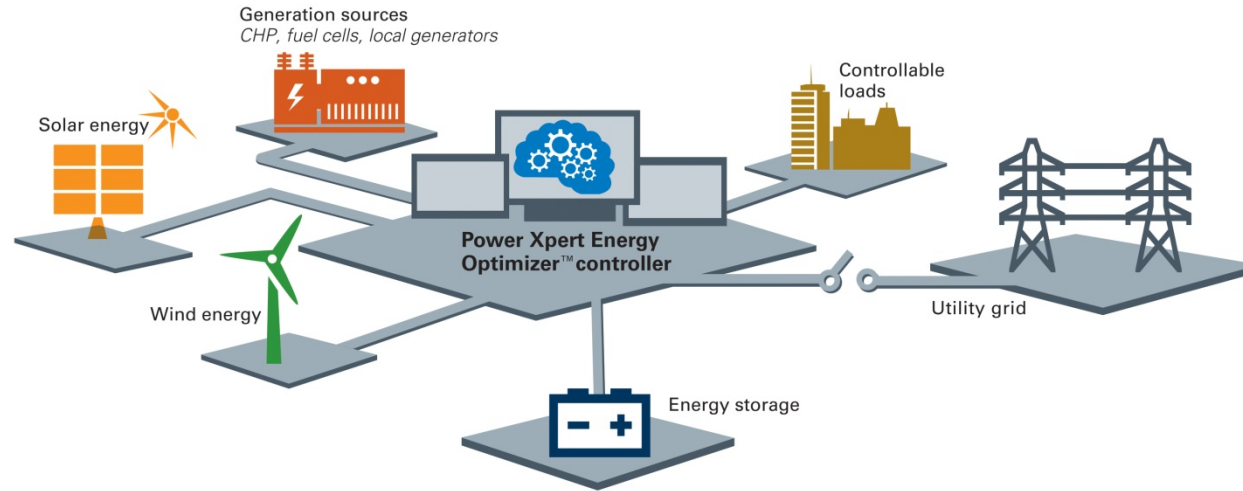
-  **NextGrid Illinois**
www.nextgrid.Illinois.gov



Robert Kirsulis

Senior Microgrid Application Engineer, Eaton

Power Xpert Energy Optimizer™ controller for microgrid and energy storage applications



Peak shaving

- Reduces demand charge
- Maintains constant demand during day or night
- Reduces energy charges

Revenue Generating

Renewable firming

- Reduces generation variation with energy storage
- Reduces utility demand through stored energy
- Increases power quality

Revenue Generating

Islanding

- Continuous operation of islanded power systems.
- Uninterrupted power when the utility is down
- Mission critical operations continue

Resiliency down
time reduction

Frequency regulation

- Maintains balanced frequency flow
- Maximizes efficiency of system
- Controller provides performance data in real time

Revenue Generating



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Capital Cost Shifting

Traditional System	kWh Production	Proposed System	kWh Production	Green / Regulatory Compliance
Utility	Yes	Utility *Peak demand \$\$ *Load Shedding \$\$	Yes	Yes
UPS	No	PV / Inverter	Yes	Yes
Battery Plant	No	Advanced Batteries / Energy Storage	No*	Maybe
Standby Generator	No	Continuous Duty NG Generator / Turbine, Fuel Cell	Yes	Maybe (CHP)
Other	No	Wind Turbine	Yes	Yes

*Energy storage systems can be used for arbitrage, effectively offsetting utility costs during peak demand periods

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Philip Fischer

**Program Director – Distributed Storage,
NEC Energy**

About NEC Energy Solutions

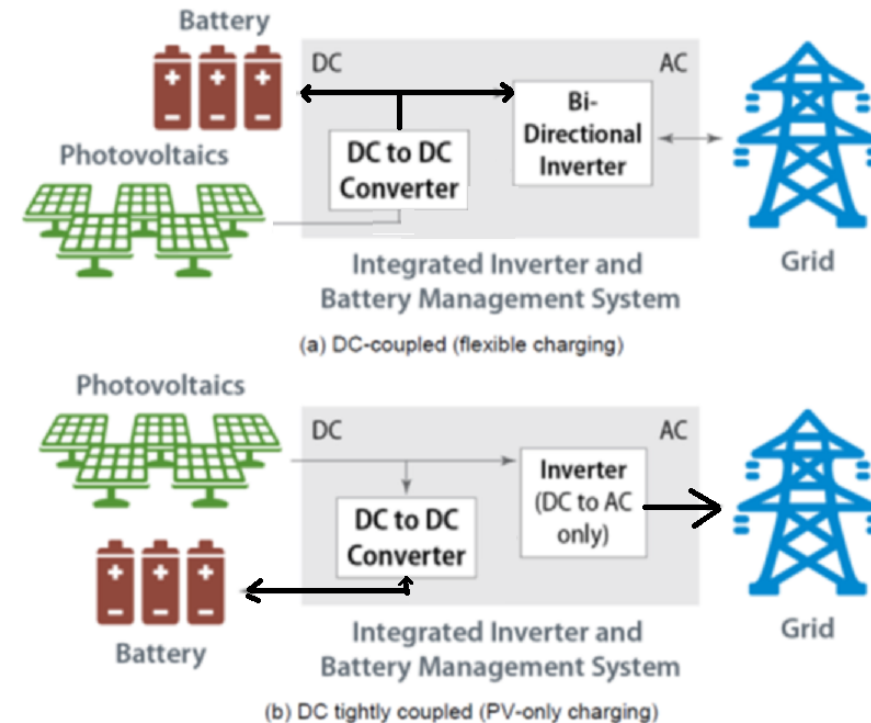


NEC Energy Solutions is a full service, end-to-end turnkey energy storage solution and battery systems provider

Offering energy storage systems, technical and economic project analysis, installation and commissioning, operation, maintenance, equipment warranties, performance guarantees, and financing

Microgrid Capabilities

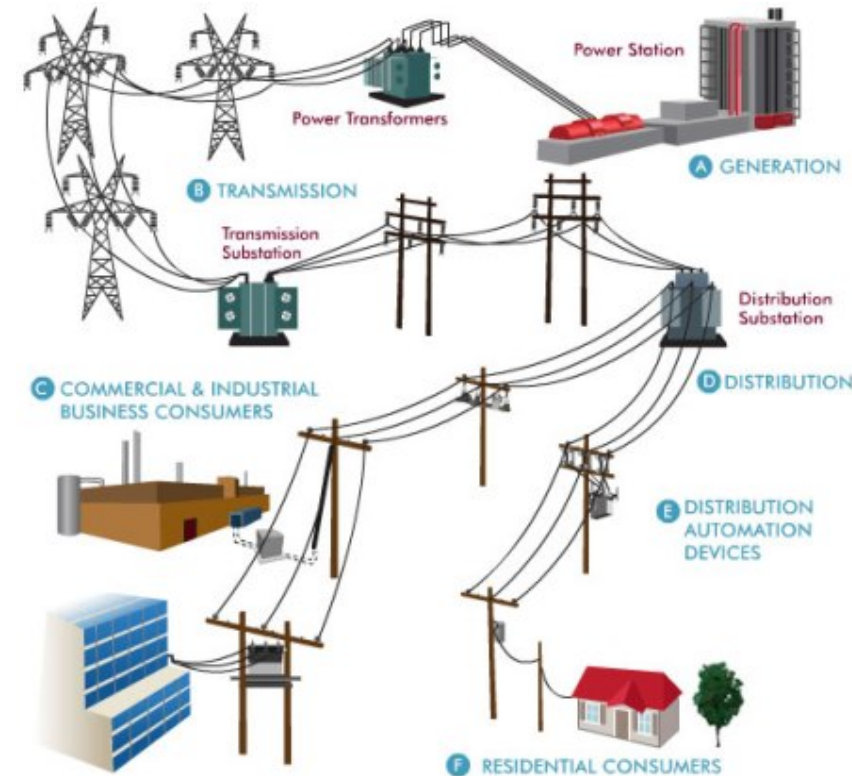
- Grid Connected
 - Optimization for Economic Operation
 - Support Integration of Renewables
 - Support Market Participation
- Islanding
 - Emergency Support
 - Managing Critical/Non-Critical Loads to Available Generation
 - Support Integration of Renewables
 - Optimization



Revenue streams outside of the microgrid can help pay for the premium of energy surety!

Challenges of Operation

- Hard to maintain voltage and frequency stability
- Large imbalances between load and generation
- Strong interaction between controllers of energy resources
- Use of different generation technologies
- Low power quality
- Lack of sufficient reserve margin
- Smaller short circuit current



It's really complex and expensive!

Mark Feasel

**Vice President Utility and Smart Grids,
Schneider Electric**

The Path to Resilience is Evolving

Historic Approach

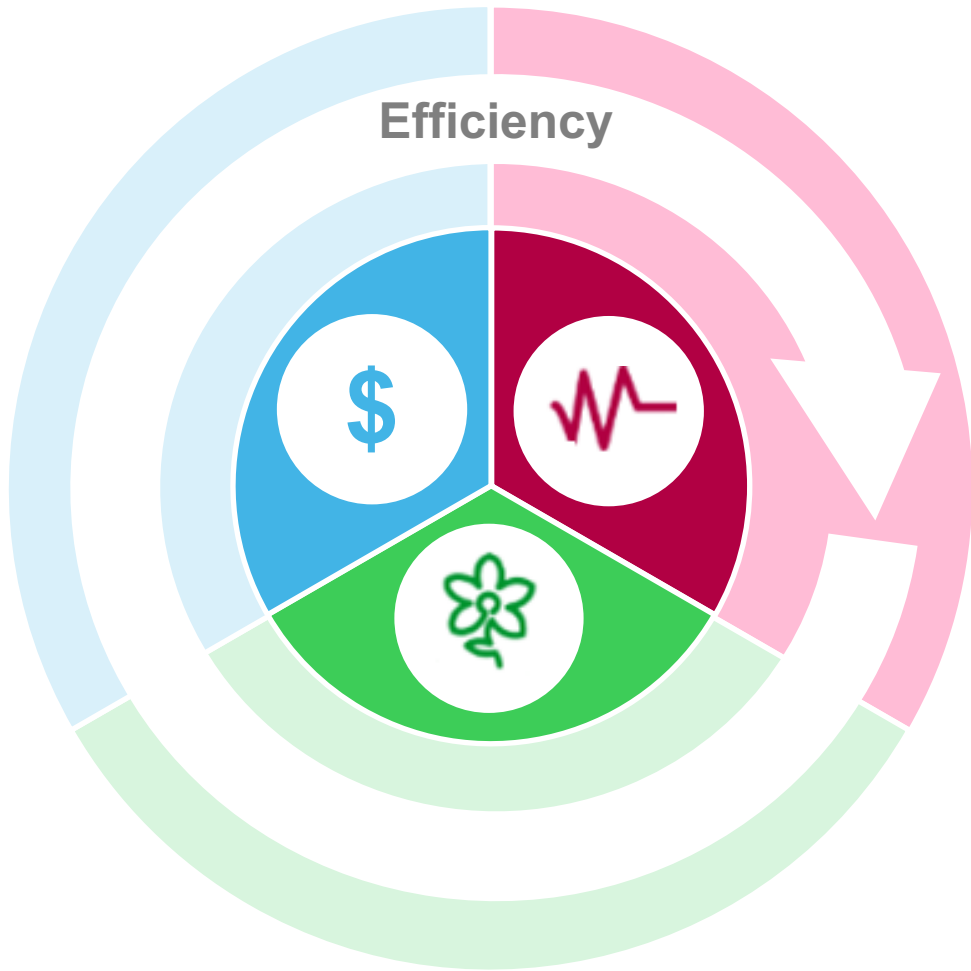
- Redundancy
- Diversity
- Efficiency

Digitization and Modular approaches are disrupting the cost of Resilience

- Digitization: Internet of Things (IoT) unlocks better performance from existing assets:
“Smarts not parts. Software is the key. Don’t really need two of everything to insure resilience.” – Patrick Flynn, Senior Director, Salesforce.com
- Targeted address of critical loads through modular, scalable microgrid solutions
“a fully redundant (2N) power architecture could more than double the 10-year TCO of a non-redundant (1N) power architecture. Although a significant cost penalty for 2N power is the doubling of electrical and mechanical equipment capital costs, the greater influence comes from energy costs associated with operating and maintaining this power equipment at 2N. Many smaller microgrids may be better than a single large one.” – Peter Asmus, Navigant

Integrated Energy Outcomes

Historically Passive Consumers are Thinking About Energy in a New Way



Cost



- Lower / More Predictable Energy Costs
- Energy / Fuel Source Arbitrage
- Flexibility drives savings / incremental revenue

Resilience



- Serve loads during times of grid instability
- Oasis for employees / customers – shelter in place
- Protect power sensitive / critical assets from poor power quality

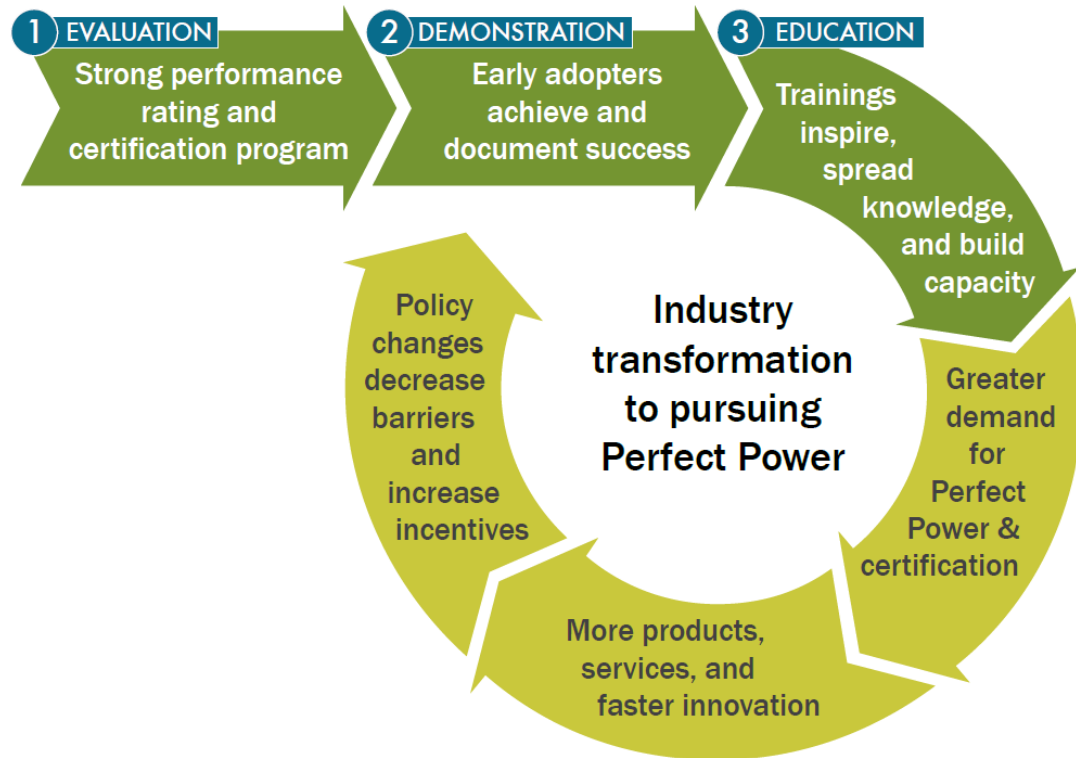
Sustainability



- Reduce carbon footprint
- Improve brand image
- Attract / Service carbon sensitive customers

Standardized Industry Assessment Programs Drive Adoption

US Green Buildings Council – Performance Excellence in Energy Renewal - PEER



RELIABILITY, POWER QUALITY AND SAFETY

To ensure that the quality of power and the safety of the public are not compromised in the quest for ever-cheaper energy, power reliability must be examined.

PERFORMANCE GROUPS AND CRITERIA

Prerequisites: Communications Backbone; Advanced Metering; SCADA; Emergency Response Plan; Safety Review of Design Changes

Sustained Interruptions: SAIDI; SAIFI; CELID-5; ASAI

Momentary and Other Interruptions: MAIFI; CEMMI-5; AIFI

Reliability Design Features: Damage and Exposure Prevention; Island Capability; Alternative Source of Microgrid Supply; Critical or Key Load Resiliency; Power Resiliency for Essential Services; Distribution Redundancy and Auto Power Restoration

Power Quality Improvements: Power Quality Measurements; Power Quality Design Features

Risk Mitigation: Upset Condition Risk Mitigation; Identify and Mitigate Unforeseen Risks